

RECOMMENDED SELLING RATE (RSR)

VALIDITY PERIOD: 11 January 2026 – 10 January 2028



RACK RATE				
ROOM TYPE				
FROM	11 Jan '26	01 May '26	01 Oct '26	20 Dec '26
TO	30 April '26	30 Sept '26	19 Dec '26	10 Jan '27
PER UNIT PER NIGHT				
Deluxe Lodge Rooms (4 Rooms; 2 Adults per room)	R 9,450	R 7,560	R 9,976	R 11,970
Vineyard Suites (4 Suites; 2 Adults per suite)	R 12,070	R 10,180	R 12,596	R 14,590
Two-Bedroom Luxury Cottages (6 Cottages; 4 Adults per cottage)	R 17,326	R 13,860	R 19,059	R 22,869
Presidential Suite (1 Suite; 4 Adults per suite)	R 23,076	R 19,610	R 24,809	R 28,619
Owner's Villa (1 Villa; 12 Adults per villa)	R 178,571	R 142,857	R 198,413	R 239,051

RACK RATE				
ROOM TYPE				
FROM	11 Jan '27	01 May '27	01 Oct '27	20 Dec '27
TO	30 April '27	30 Sept '27	19 Dec '27	10 Jan '28
PER UNIT PER NIGHT				
Deluxe Lodge Rooms (4 Rooms; 2 Adults per room)	R 10,161	R 8,129	R 10,726	R 12,871
Vineyard Suites (4 Suites; 2 Adults per suite)	R 12,978	R 10,946	R 13,544	R 15,688
Two-Bedroom Luxury Cottages (6 Cottages; 4 Adults per cottage)	R 18,629	R 14,903	R 20,492	R 24,590
Presidential Suite (1 Suite; 4 Adults per suite)	R 24,812	R 21,086	R 26,675	R 30,773
Owner's Villa (1 Villa; 12 Adults per villa)	R 192,013	R 153,610	R 213,347	R 257,044

NOTES

- ✓ Single Supplement:
Deluxe Lodge Rooms; Vineyard Suites: Single Supplement is charged at 35% of the person rate.
- ✓ Surcharges apply for children aged 16 years and younger, excluding the Owner's Villa.
- ✓ Please refer to Child Policies.

RATES INCLUDE

Accommodation; Breakfast; Welcome drink on arrival; Limited mini bar (local branded water, soft drinks, beer, house wine, spirits); Complimentary Wi-Fi; In-room tea & coffee; Personalised concierge service; Estate activities and experiences; Estate Ecology Tour facilitated by the estate ranger; One complimentary wine tasting per person per stay (18+ years); Spa discount @ 20%; Secure parking; VAT @ 15%.

Owner's Villa (Additional services)

Breakfast prepared by a private chef at the Villa on request; Personalised beverages and mini bar selection; One private, complimentary wine tasting per person per stay (18+ years); Daily housekeeping; Grocery provisioning service (self-catering guests); Priority access to estate event ticket sales; Entrance fee to the Dylan Lewis Sculpture Garden excursion.

RATES EXCLUDE

Lunch; Dinner; Additional wine tastings; Alcoholic and Non-alcoholic drinks not included in the mini bar (local or imported); Transfers; Private vehicle hire; Items of a personal nature such as Telephone calls & Staff gratuities; Spa treatments; Laundry.

Owner's Villa (Additional services)

Costs of grocery provisioning; Services of a private chef for private lunch and dinner preparation; Dylan Lewis Sculpture Garden excursion return transfers.

CHILD POLICY

✓ Vineyard Suites

The rooms accommodate a maximum of 2 guests. Children aged 12 years and older are welcome in their own rooms. Adult rates apply.

✓ Deluxe Lodge Rooms

The suites accommodate 2 adults and 1 child, aged 2 years and younger, in a baby cot.

✓ Two-Bedroom Luxury Cottages; Presidential Villa

The Cottages & Villas consist of 2 bedrooms, accommodating 4 adults and 1 child, aged 16 years and younger, on a rollaway bed in the lounge.

✓ Owner's Villa

The Villa consists of 6 bedrooms, accommodating 12 adults and 2 children, aged 16 years and younger, sharing with parents on a rollaway bed. Child rates do not apply.

✓ Child Rates

Rates are charged per person per night, applicable to the relevant room types that can accommodate children. Baby cots are available on request.

0 – 2 Years: Free of Charge

3 – 7 Years: R 750 (2026); R 807 (2027)

8 – 16 Years: R 1,200 (2026); R 1,291 (2027)

- ✓ Babysitting Services are available on request. Costs will apply.

SPECIAL OFFERS

1. Stay 3 / Pay 2

Guests booked for a 3-night stay will receive 1 night free.

- ✓ Room Types: Deluxe Lodge Rooms; Vineyard Suites; Luxury Cottages.
- ✓ Travel Period: 01 May to 30 September 2026; 01 May to 30 September 2027.
- ✓ Booking Code: VLBHS/S3P2

2. Early Bird Booking Offer

Bookings confirmed and fully paid for by 31 July 2026 will receive an additional 15% discount on contracted rates.

- ✓ The offer applies to all room types.
- ✓ Travel Period: 01 May to 30 September 2027
- ✓ Booking Code: VLBHS/EB2027

3. Owner's Villa Long-Stay Offer

Guests booked for a minimum of 4 nights will receive an additional 10% discount on contracted rates.

- ✓ Travel Period: 01 May to 30 September 2026; 01 May to 30 September 2027.
- ✓ Booking Code: VLBHS/OV4N

NOTES

- ✓ Special offers cannot be combined.
- ✓ Special offers apply to new bookings only.
- ✓ Special offers do not apply to group bookings.
- ✓ The relevant booking code must be quoted at the time of the reservation to ensure that the offer is applied to the booking request. Amendments will not be permitted after the initial submission, including changes to travel dates.

NON-ACCOMMODATION SERVICES / EXPERIENCES

Service	Cost Structure	Duration	2026	2027
Indigenous Food & Wine Pairing Experience (7 canapés & 7 wines)	Per Person	N/A	R 400	R 445
Storied Dinner: Curated private Food & Wine Pairing Dining Experience (welcome drink, 8 courses & 8 wines)	Per Person	N/A	R 1,950	R 2,167
Standard Snack Box (Serves 2)	Per Box	N/A	R 250	R 278
Midnight Snack Box (Serves 2)	Per Box	N/A	R 400	R 445
Private Vehicle	Per Vehicle 6-Seater	9 Hours	R 5,000	R 5,556
Private Vehicle (Overtime)	Per Vehicle 6-Seater	Per Hour	R 450	R 500
Private Vehicle (Owner's Villa)	Per Coach 22-Seater	Full Day	R 5,699	R 6,332
Transfer / One Way Cape Town Airport	Per Vehicle 6-Seater	20 Minutes	R 1,200	R 1,333

NOTES

✓ Food & Wine Pairing Experiences

Advance bookings are required prior to arrival. Minimum age is 18 years. Gratuities are excluded.

✓ Snack Boxes

Available as a pre-arrival amenity or as an in-room delivery during Guests' stay. The content of the boxes is available on request to accommodate dietary requirements.

✓ Vehicle Costs

The annual validity period is 01 January to 31 December.

✓ Transfers and Vehicles Costs

Rates quoted for the 2027 travel season are estimated and subject to confirmation during the 2026 travel season.

TERMS & CONDITIONS

HOTEL INFORMATION

Vergenoegd Löw Wine Estate

Postal Address: P.O. Box 1, Faure, 7131

Physical Address: 1 Vergenoegd Road, Somerset West, 7130

Tel: +27 (0)21 204 3046

VAT Number: 4260279064

Company Registration Number: 2016/192871/07

GPS Coordinates: Latitude -34.02767308001099"S | Longitude 18.742640182445083 "E

RESERVATIONS

Email: reservations@vergenoegd.co.za

Tel: +27 (0)21 204 3046 (24 Hours)

Website: www.vergenoegd.co.za

CONNECTIVITY

Vergenoegd Löw Wine Estate booking system offers the functionality to connect with Tour operator/Agent systems for accommodation availability and direct bookings.

✓ Booking Engine and Channel Manager: SiteMinder

✓ GDS Codes

Sabre: 620787

Amadeus: CPTVLW

Galileo: J2667

Worldspan: CPTVL

Online bookings are available for wine tastings and the restaurants. Spa bookings can be made via WhatsApp (preferably), e-mail, or telephone.

STANDARD TERMS & CONDITIONS

1. This Agreement shall only come into force upon signature by both of the parties hereto.
2. This Agreement supersedes all previous agreements between the parties for all or part of the same period.
3. The Laws of the Republic of South Africa shall in all respects govern this contract.
4. All rates quoted are in South African Rand (ZAR) and are inclusive of the prevailing 15% VAT.
5. TOMSA Tourism Levy does not apply.
6. Definitions

- ✓ Client: Tourism Trade Partners such as Tour Operators, Wholesalers, Travel Agents, as relevant.

7. Government Regulated Fees

- ✓ Published and Contracted Rates are subject to change without prior notice due to unforeseen increases beyond the Hotel's control. This may include amending the prevailing VAT rate or introducing any further taxes or levies.
- ✓ Should such changes occur, the increases will be applied to all provisional bookings with immediate effect. Confirmed bookings, for which the Hotel has received a deposit payment according to the Payment Policy, will be honoured at the existing Published Rates. Changes will be applied to provisional and new bookings only. The Client will be notified promptly of any unforeseen changes.

8. Published Rates

- ✓ Published Rates (Recommended Selling Rates / RSR), where provided, are for guideline and comparison purposes only and may be subject to change, based on market conditions.
- ✓ Only RSR or Special Offers published by the Hotel may appear on the Client's website or any publication accessible to the public or other agents.
- ✓ Accommodation rates are rack and commissionable.
- ✓ Child and non-accommodation services rates are net and non-commissionable.
- ✓ Rates are extended on the understanding that the Hotel will be featured on the Client's website and/or in promotional brochures with images and editorial content.

9. The Hotel reserves the right to change and/or amend any rates, promotions, experiences, inclusions, restrictions, or policies provided for within this contract and its addenda at any time. The Client will be notified of such changes promptly.

10. Day Visitors

Members of the public (non-hotel Guests) are only permitted on the estate for wine tasting and meals at the restaurant. They do not have access to the estate experiences and general facilities.

11. Transfers

- ✓ Transfers may be outsourced to a third-party service provider, subject to the availability of the estate vehicle. Passenger Liability Insurance is in place to the value of ZAR 10,000,000.
- ✓ Rates published are subject to unforeseen increases, such as fuel increases.
- ✓ Should such changes occur, the increases will be applied to all provisional bookings with immediate effect.
- ✓ The Client will be notified promptly in the event of such unforeseen changes.

12. Check-In and Check-Out

- ✓ Check-in time: 14h00 | Check-out time: 10h00
- ✓ An additional overnight rate will be charged to guarantee early check-in.
- ✓ Late check-out is subject to availability on the day of departure, and additional charges may apply.
- ✓ Guests arriving earlier than the specified check-in time are welcome to enjoy lunch at one of the restaurants or a spa treatment until the room is ready. Advance notification is required.

MINIMUM STAYS

A minimum 3-night stay is required during the Festive Season

Festive Season Validity Period: 20 December 2026 to 10 January 2027; 20 December 2027 to 10 January 2028.

EARLY DEPARTURE

If a Guest who has reserved a room checks out before the reserved check-out date, full cancellation fees will apply, and no refunds will be given.

NO SHOWS

Any room reservations confirmed and guaranteed by the Client but not claimed as per the guarantee on the day of arrival, will be charged for the full length of stay reserved with no refunds.

PETS/DOG POLICY

Due to the sensitive ecosystem and for the protection of our runner ducks, please be advised that the entire Estate has a strict no pet policy.

RESERVATIONS POLICY & PROCEDURE

1. All communication (Reservation requests, Cancellations, Corrections, and Amendments) must be addressed to the Hotel Reservations department.
2. No reservation may be assumed to be confirmed, amended, or cancelled without written confirmation from the Hotel.
3. For a booking to be confirmed, a voucher (should the Client have a credit agreement in place) or proof of payment must be provided as per the payment terms and policies.
4. All amendments for confirmed bookings must be confirmed to the Hotel in writing before the Guests' arrival.
5. Booking confirmations (provisional or confirmed bookings) received must be checked carefully, and discrepancies / incorrect information must be communicated to the Hotel

Reservations immediately. The Hotel will not be held responsible for errors and incorrect information.

6. The Client shall, at the time of making a reservation, provide the originator agency's name, failing which the Hotel reserves the right to reduce the level of the contracted rate structure for the specific reservation.
7. The Client shall provide the Hotel with accurate guest information no later than 30 (thirty) Days before the Guests' arrival.
8. Required Guest Information

The Hotel requires a complete guest list with full and correct spelling of names; nationality as per the Guests' passports; country of origin; Guest dietary requirements; special requests such as anniversaries and birthdays; arrival and departure information for Guests; name of the transfer service provider (if applicable); mobile contact number for Guests, particularly self-drive Guests; destination from which self-drive Guests are travelling; estimated time of arrival; any health issue the Hotel needs to be aware of and any other information to ensure the best possible Guest experience.

9. In circumstances where the Hotel receives a request for a confirmed reservation, the Hotel reserves the right to request confirmation of a provisional booking made by the Client, in which event the Client shall, within 3 Days (72 Hours) of receipt of advice from the Hotel, either:
 - ✓ Confirm the reservation, in which case the Client shall furnish the Hotel with no less than 20% minimum deposit to the full value of the booking, to be received within 5 (five) Working Days of confirming the reservation; OR
 - ✓ Cancel the reservation.

The Hotel shall consider the booking cancelled should the required deposit not be received by the required date.

10. Special Offers

Please quote the published booking codes at the time of making the reservations to ensure that the special offer is applied to the booking. The booking status will not be amended after the fact, and standard contracted rates will be applied and invoiced accordingly.

11. FIT and Group Bookings

- ✓ FIT refers to a booking for 7 or fewer Guests occupying 4 or fewer rooms.
- ✓ A Group refers to a booking for 8 or more Guests occupying 4 or more rooms.
- ✓ Exclusive Use bookings (hotel buyout) will receive 1 room free of charge. Limited to Deluxe Lodge Rooms.
- ✓ Group Hosts
Tour Guides or Tour Leaders are charged 50% of the relevant contracted nightly rates. Limited to accommodation in Deluxe Lodge Rooms or Vineyard Suites.

PROVISIONAL HOLD & RELEASE PERIOD

Provisional bookings will be held for the period as set out below and then automatically released, unless otherwise authorised.

FIT's	Days Before Arrival		
	0 – 30 Days	31 - 60 Days	61+ Days
	4 Days	14 Days	21 Days
Groups	Days Before Arrival		
	0 – 14 Days	15 – 60 Days	61+ Days
	4 Days	14 Days	21 Days

PAYMENT PROCEDURE & POLICY

1. Payment Policy

- ✓ Reservations made within 30 Days of the arrival date must be confirmed with full payment received by the Hotel within 4 Days (96 Hours).
- ✓ Full payment is required before the Guests' arrival as per the payment schedule.
- ✓ The Hotel reserves the right to cancel the reservation should the payment (deposit or balance payments) not be received by the due date.
- ✓ Payments must be made in the currency specified on the invoice.
- ✓ Bank Charges or Foreign Currency Conversion fees that may apply are for the Client's account.
- ✓ To assist the Hotel in identifying the payment for a specific reservation, please include the reservation/confirmation number as the payment reference.
- ✓ The Hotel requires proof of payment to be emailed to Reservations, should the payment be facilitated via electronic transfer (EFT).

2. Deposit Payments

- ✓ A non-refundable deposit is required to secure FIT and Group bookings.
- ✓ The deposit payment is required within 14 (fourteen) Working Days upon receipt of the invoice. This applies to FIT and Group bookings.

	On Confirmation	Balance Payment Due
FIT's (Standard Seasons)	20%	30 Days before arrival
FIT's (Festive Season)	45%	45 Days before arrival
Groups	45%	60 Days before arrival

3. Credit Card Payments

- ✓ Credit cards accepted are Visa, Mastercard, American Express, and Diners.
- ✓ A surcharge will apply as levied by the specific credit card company and will be for the Client's account.

4. Extras

- ✓ Guests are required to settle all extras/items of a personal nature on their account in full before departure.

BANK ACCOUNT DETAILS

Account Name: 1696 Accommodation (PTY) Ltd

Bank Name: Nedbank

Branch: Tygerberg Winelands

Account Type: Current Account

Account Number: 1233940643

Branch Code: 198765

SWIFT Code: NEDSZAJJ

CANCELLATION POLICY

1. The Hotel requires written confirmation for all cancellations.
2. No reservation may be assumed to be cancelled without written confirmation from the Hotel.
3. Cancellation fees will apply to the full value of the booking, inclusive of VAT.
4. Cancellation fees for Group bookings will apply to amended information of a confirmed booking, such as the reduction in the number of Guests, rooms, and nights.
5. Refunds due, should they be applicable due to specific circumstances and approved by management, will be processed in the currency the funds were received in the Hotel bank account (ZAR), less a 5% administration fee.
6. The Client's bank account details must be confirmed with a certified letter of confirmation from the relevant bank.

FIT's (Standard Seasons)	Days Before Arrival		
	0 – 59 Days	60 – 120 Days	121+ Days
	100%	50%	20%
Groups	Days Before Arrival		
	0 – 59 Days	60 - 120 Days	121+ Days

(Standard Seasons)	100%	75%	45%
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FIT's (Festive Season)	Days Before Arrival	
	0 – 45 Days	46+ Days
	100%	45%
Groups (Festive Season)	Days Before Arrival	
	0 – 60 Days	61+ Days
	100%	45%

TRAVEL INSURANCE

Comprehensive travel insurance is strongly recommended. At a minimum, the cover should include personal effects, personal accident, delays or interruption of travel arrangements, lost or delayed luggage, medical and emergency travel expenses, accidental death, force majeure events, as well as cancellation and curtailment (the reservation will be subject to cancellation penalties as detailed above).

GENERAL LIABILITY

Vergenoegd Löw Wine Estate will not be liable for any losses, damages, or injuries sustained by Guests or their property during their stay. The Client agrees to indemnify Vergenoegd Löw Wine Estate and its directors, staff, and agents against any claims arising from such incidents.

PROTECTION OF PERSONAL INFORMATION ACT (POPIA)

The Hotel is fully compliant with the Protection of Personal Information Act (POPIA) as required by South African law. Any personal guest information received by the Hotel will only be used for the purposes intended and to enhance the Guests' experience. The Hotel shall not disclose Guests' personal information to any party that is not employed by the Hotel.

The Hotel agrees that it shall –

1. Use and apply appropriate measures, procedures, and controls in the processing of all personal information in terms of these Terms and Conditions.
2. It is agreed that it shall ensure that, during the performance of its obligations in terms of these Terms and Conditions, it complies with the Protection of the Personal Information Act 4 of 2013 of South Africa.

The Client warrants that –

1. It has the necessary consent to provide personal Guest information to the Hotel.
2. It shall use and apply appropriate measures, procedures, and controls in the processing of personal information in terms of these Terms and Conditions.

FORCE MAJEURE

In the event that either party cannot perform its obligations in terms of this agreement due to any reason outside of its control, including but not limited to; force majeure, acts of God, Natural disasters, Travel bans, Restrictions imposed by a competent authority or the government of the Republic of South Africa, Government-declared State of Emergencies, Strikes, Acts of terrorism, Acts of war, War-like operations, Civil disorder, Epidemics, Pandemics, or any other emergency in the relevant country and/or destination making it illegal or impossible to provide the facilities and/or services for an itinerary, the Hotel endeavours, in discussion with the Client, to find the most suitable solution for the specific circumstance, and may:

1. Reschedule the reservation within 12 (twelve) months of the original travel date; OR
2. In the event of it not being possible to reschedule the booking(s), the Hotel will apply payments received from the Client as a credit towards the Client's account with the Hotel;
OR
3. Facilitate a refund for the value of the booking after deduction of a 5% administration fee, including VAT.

DOMICILIUM CITANDI ET EXECUTANDI

The Hotel chooses as its Domicilium Citandi et Executandi: 1 Vergenoegd Road, Somerset West, 7130, Western Cape, South Africa. Any notice, order, acceptance, demand, or other communication addressed to the Hotel which:

1. Is sent by email to The Hotel, will be received by a responsible person in the employ of the Hotel during normal business hours (Monday to Friday, excluding public holidays) of the Hotel at its domicilium, shall be considered to have been received by the Hotel.
2. The provisions of Clause 1 shall not be construed as precluding the use of other methods of delivery of notices, orders, acceptances, demands, or other communication.

WHOLE AGREEMENT

This agreement constitutes the entire agreement between the parties, and no modification, variation, alteration, or consensual cancellation shall be of any force or effect unless reduced to writing and signed by both parties. The parties hereby acknowledge that they have read and understood this document and agree to the terms and conditions detailed herein.

AGREEMENT

Herein referred to as "the Client"

And:

Herein referred to as "the Hotel"

Company Name:

Registration Number:

Trading Name:

VAT Number:

Registration Number:

Physical Address:

Postal Address:

Contact Person & Designation:

Tel: _____

Email: _____

Fax: _____

Web: _____

ON BEHALF OF THE CLIENT:

ON BEHALF OF THE HOTEL:

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____